

Chief Operating Officer or COO to oversee our organization's ongoing operations and procedures. You will be the company's second-in-command and responsible for the efficiency of business. The COO role is a key member of the senior management team, reporting only to the Chief Executive Officer (CEO). You-ll have to maintain control of diverse business operations, so we expect you to be an experienced and efficient leader. The goal of the COO position is to secure the functionality of business to drive extensive and sustainable growth.

KEY RESPONSIBILITIES

- Design and implement business strategies, plans and procedures
- Set comprehensive goals for performance and growth
- Establish policies that promote company culture and vision
- Oversee daily operations of the company and the work of executives (IT, Marketing, Sales, Finance etc.)
- Lead employees to encourage maximum performance and dedication
- Evaluate performance by analyzing and interpreting data and metrics
- Write and submit reports to the CEO in all matters of importance
- Assist CEO in fundraising ventures
- Participate in expansion activities (investments, acquisitions, corporate alliances etc.)
- Manage relationships with partners/vendors
- Collaborate with our CEO on five- and ten-year plans for corporate growth and evolution
- Assist the CFO with financial projections and analyses of existing programs and policies
- Manage service employees and train them in the latest leadership and technical skills so they can better serve our clients
- Helm budgeting and resource allocation efforts alongside the other C-level executives and the senior management team
- Ensure all program initiatives align with the company's core values and culture

QUALIFICATIONS

Required

- You have 5+ years of work experience as leader in a fast-paced environment (ideally as COO from video game)
- You can break complex problems into smaller ones and enjoy working with data to facilitate your work.
- You are interested in making an impact.
- You can make a good business case and convince people to help you execute – good communicator with all type of stakeholders.
- You ideally come from the gaming sector and have experience in scaling a business model.

- You have several years of cross-functional and results-oriented leadership experience.